



## Smart Sand, Inc. Announces Commencement of Unit Train Shipments on the Union Pacific Railroad

December 28, 2017

THE WOODLANDS, Texas, Dec. 28, 2017 (GLOBE NEWSWIRE) -- Smart Sand, Inc. (NASDAQ:SND) (the "Company") announced today that it has completed construction of its unit train capable rail facility served by the Union Pacific Railroad in Byron Township, Wisconsin. The Company moved its first unit train from the expanded site via the Union Pacific Railroad on December 26, 2017.

"With construction completed, we now have the capacity for several hundred railcars and the optionality to ship unit trains on both the Union Pacific and Canadian Pacific railroads from our flagship Oakdale, Wisconsin mining operation," stated Charles Young, Chief Executive Officer. "As one of the first sand providers to recognize and respond to customer demands to move higher volumes in shorter timeframes, Smart Sand has been a pioneer in building unit train capability. Our investment in the Byron location is another example of Smart Sand's commitment to superior logistics service for our customers. Combined with the expected completion of our previously announced drying capacity expansion by the end of March 2018, we believe that our Oakdale, Wisconsin operations are well positioned to take advantage of the improved flexibility, service reliability and freight pricing that rail competition will provide. We are confident that having these choices in rail carriers will allow us to remain competitive, while driving down costs and improving efficiency."

### Forward-looking Statements

All statements in this news release other than statements of historical facts are forward-looking statements that contain our current expectations about our future results. We have attempted to identify any forward-looking statements by using words such as "expect," "will," "estimate," "believe" and other similar expressions. Although we believe that the expectations reflected, and the assumptions or bases underlying our forward-looking statements are reasonable, we can give no assurance that such expectations will prove to be correct. Such statements are not guarantees of future performance or events and are subject to known and unknown risks and uncertainties that could cause the Company's actual results, events or financial positions to differ materially from those included within or implied by such forward-looking statements.

Factors that could cause our actual results to differ materially from the results contemplated by such forward-looking statements include, but are not limited to the factors discussed or referenced in the "Risk Factors" section of the Form S-3, filed by the Company with the U.S. Securities and Exchange Commission on December 11, 2017.

You should not place undue reliance on our forward-looking statements. Any forward-looking statement speaks only as of the date on which such statement is made, and we undertake no obligation to publicly update or revise any forward-looking statement, whether as a result of new information, future events, changed circumstances or otherwise, unless required by law.

### About Smart Sand

Smart Sand, Inc. is a pure-play, low-cost producer of high-quality Northern White raw frac sand, which is a preferred proppant used to enhance hydrocarbon recovery rates in the hydraulic fracturing of oil and natural gas wells. Northern White raw frac sand, which is found predominantly in Wisconsin and limited portions of Minnesota and Illinois, is highly valued by oil and natural gas producers as a preferred proppant due to its favorable physical characteristics.

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